

**Titenare GXL Technologies – Advisory Services**



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**Integrated Life Science Service Solutions: (Bio-Pharma, Generics and Devices):**  
*Highest Quality at affordable Cost & Collaboration Connected*

**BUSINESS SOLUTIONS AND SERVICES**

Access to right Products & Funding	Access to integrated Services	Access to right Markets
<p><b>BUSINESS DEVELOPMENT</b></p> <ul style="list-style-type: none"> <li>➤ New Product Strategies ...R&amp;D, Inlicensing, Outlicensing</li> <li>➤ Global Supply Chain management</li> <li>➤ Mergers &amp; Acquisitions</li> <li>➤ Advisory services</li> <li>➤ Turnkey project solutions</li> <li>➤ Fund raising support</li> </ul>	<p><b>TECHNICAL SERVICES</b></p> <ul style="list-style-type: none"> <li>➤ Facilities Design &amp; Engineering</li> <li>➤ Regulatory Affairs – Drug &amp; Device</li> <li>➤ Quality Management Systems</li> <li>➤ Development Services – Product/Analytical</li> <li>➤ API Development Monitoring Support</li> <li>➤ Technology/Site Transfers</li> <li>➤ Third Party Audit and Compliance</li> <li>➤ ISO//CE Mark/UL certifications</li> <li>➤ Global Supply Chain Management</li> <li>➤ Intellectual Property</li> </ul>	<p><b>MARKETING &amp; SALES</b></p> <ul style="list-style-type: none"> <li>➤ Market Assessment</li> <li>➤ Competitor Differentiation</li> <li>➤ Pipeline Prioritization</li> <li>➤ Competitor and customer perspectives</li> <li>➤ Complete organization value maps.</li> <li>➤ Implementation planning and support</li> <li>➤ Market access: India, EU, US, RoW</li> </ul>

<b>Advisory Services</b>	
<ul style="list-style-type: none"> <li>➤ Market study                             <ul style="list-style-type: none"> <li>○ Product and portfolio selection</li> <li>○ Competitor assessment</li> <li>○ Assessment of the business environment</li> <li>○ Supply &amp; Demand forecasting</li> <li>○ Market share analysis</li> <li>○ Pricing &amp; Distribution</li> </ul> </li> <li>➤ Financial study                             <ul style="list-style-type: none"> <li>○ CAPEX &amp; OpEx</li> <li>○ Financial plan</li> <li>○ Sales cash flow</li> <li>○ Profit &amp; Loss Statement</li> <li>○ Return on Investment, Break Even point</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>➤ Technical study &amp; Qualifications                             <ul style="list-style-type: none"> <li>○ Preliminary Production &amp; Equipment capacities</li> <li>○ Site selection studies</li> <li>○ Project cost and timeline estimates</li> <li>○ Technical due diligence</li> <li>○ Quality Management Systems and certifications (ISO, cGMP)</li> </ul> </li> <li>➤ Technology sourcing                             <ul style="list-style-type: none"> <li>○ Development &amp; Validation cost</li> <li>○ Analytical methods and specifications of RM, Intermediates, Final products</li> <li>○ Final Product &amp; In-process checks</li> <li>○ Method development &amp; Validation</li> </ul> </li> </ul>

<b>FLEXIBLE ENGAGEMENT MODELS</b>
<ul style="list-style-type: none"> <li>➤ Specific project based</li> <li>➤ Rent-a-resource: Monthly retainer based</li> <li>➤ Resource placement at the manufacturing sites</li> </ul>