

Titenare GXL Technologies: **Global Supply Chain Management**



Dr. Ashwani Kumar,
 Director & Partner
 + 0091 9740644880
ashwani.kumar@titenaregxl.com
www.titenaregxl.com
 Corporate Office:
 No. 815, 5th Cross, 9th Main, HRBR Block I,
 Kalyan Nagar, Bangalore 560043, INDIA

Mr. Thomas J. Brya,
 Managing Director USA
 +01-847-337-6557
tom.brya@titenaregxl.com
 Corporate Office:
 222 W. Merchandise Mart
 Plaza, Suite 1230
 Chicago, IL. 60654 USA

Integrated Pharma Business, Development and Commercial Solutions:

Highest Quality at affordable Cost & Collaboration Connected

BUSINESS SOLUTIONS AND SERVICES

Access to right Products & Funding	Access to integrated Services	Access to right Markets
<u>BUSINESS DEVELOPMENT</u> ➤ New Product Strategies ...R&D, Inlicensing, Outlicensing ➤ Global Supply Chain management ➤ Mergers & Acquisitions ➤ Advisory services ➤ Turnkey project solutions ➤ Fund raising support	<u>TECHNICAL SERVICES</u> ➤ Facilities Design & Engineering ➤ Regulatory Affairs – Drug & Device ➤ Quality Management Systems ➤ Development Services – Product/Analytical ➤ API Development Monitoring Support ➤ Technology/Site Transfers ➤ Third Party Audit and Compliance ➤ ISO//CE Mark/UL certifications ➤ Global Supply Chain Management ➤ Intellectual Property	<u>MARKETING & SALES</u> ➤ Market Assessment ➤ Competitor Differentiation ➤ Pipeline Prioritization ➤ Competitor and customer perspectives ➤ Complete organization value maps. ➤ Implementation planning and support ➤ Market access: India, EU, US, RoW

Global Supply Chain Management

- Establish manufacturing strategies integrating current and future requirements
- Establish strategic partnerships:
 - > Identify contract manufacturing partners
 - > Establish sound techno-commercial agreements
 - > Relationships Management
- Implement an integrated plan to manufacture various technologies, dosage forms and therapeutic categories.
- End-to-end supply chain management: from PO placement to delivery
- Fast launch planning
- Technical sourcing: Formulations, API, excipients, key intermediates, electronic items, molds, packing materials.
- Provide inputs on acquisitions, own set up, evaluation of various scenarios, etc.
- Risk assessment & mitigation options
- Bulk supplies with local packing strategies
- Establishment of warehouse/Inventory management system
- Establishment of end-to-end logistics support/management system
- End-to-end remediation project handling

CMO Management

- Manage identification, qualification, and quotes from multiple CMO's. approved by USFDA/EUGMP/1348/UL, including API and device components
- Recommend to Client, help select a CMO, and provide CMO management oversight
- Negotiate supply agreement and quality agreement on behalf of the Client
- Qualification of CMO from screening, facility tours, system audit and review of following:
 - > Organization chart and structure
 - > List of all current Standard Operating Procedure ("SOP") and policies
 - > Experience of regulatory audits, audit findings and responses by CM
 - > Training records with curriculum vitae and job responsibilities of investigators and other staff
- Create and facilitate estimation of Cost of Goods, commercial and technical agreements

FLEXIBLE ENGAGEMENT MODELS

- Specific project based
- Rent-a-resource: Monthly retainer based
- Resource placement at the manufacturing sites